



FOR IMMEDIATE RELEASE

CartoPac Field Solutions Adds Precision Laser & Instrument, Inc. to CartoPac's Growing Nationwide Distribution Channel

As a CartoPac Authorized Reseller and Business Partner, Precision Laser & Instrument Enhances CartoPac Service and Support in Michigan, Ohio, Pennsylvania, and West Virginia

Fort Collins, Colo – CartoPac Field Solutions, (<http://www.cartopac.com>) a leading provider of custom mobile GIS field data collection solutions for efficient data capture and integration with enterprise asset systems, today announced that Precision Laser & Instrument, Inc. (www.laserinst.com) of Ambridge, Pennsylvania is now a CartoPac Authorized Reseller and Business Partner. Precision Laser & Instrument will sell, lease, and provide support and training for the full suite of CartoPac mobile field data collection and asset management solutions for use in natural resource management, federal agencies, state and local municipalities, utilities, oil and gas companies, and other industries.

CartoPac Field Solutions has doubled the size of its reseller distribution channel since the start of 2010 to serve a growing client base, and the addition of Precision Laser & Instrument will enhance the expert support, service and training available to CartoPac clients across southern Michigan, Ohio, western Pennsylvania, and West Virginia.

Precision Laser & Instrument has five field offices and 55 experts on staff. Christine Iksic, mapping/GIS sales and support at Precision Laser & Instrument, Inc., stated that CartoPac enables their company to address requirements that many of its customers are seeking. "CartoPac provides a robust yet simple-to-customize field data collection solution that links directly with an array of database solutions, such as personal geodatabases, SQL, Access and others, plus CartoPac solutions enable users to build dynamic forms," Iksic said.

Iksic added: "Budget pressures are driving our clients to streamline processes, look for greater return on investment, and increase response times and CartoPac helps us deliver this and more. With streamlined data flow between field and office, CartoPac can reduce back-end processing time by as much as half of that required by other software solutions."

Iksic stated that a CartoPac solution can save time and reduce project costs in a number of ways, including:

- Increasing workflow efficiency by minimizing the steps between field and office data collection and maintenance
- Improving efficiency in the field with CartoPac's patented raster engine
- Enhancing overall project efficiency by automating many of the tedious tasks once required in field data collection and integrating with a wide variety of GIS platforms and databases

“CartoPac has expanded to nationwide distribution, and Precision Laser & Instrument is one of the new local partners helping us provide excellent service and support for existing CartoPac clients and to help introduce CartoPac to prospects in their region,” said Glenn Vlass, president of CartoPac Field Solutions. “As a CartoPac Reseller, Precision Laser can help clients learn about the ease of use and flexibility of CartoPac field data collection and asset management solutions from an established local business.”

To see a demo of the enhanced edition of the CartoPac Field Solutions flagship suite of custom mobile GIS/GPS field data collection solutions, contact Christine Iksic at Precision Laser & Instrument at 724-266-1600 x129.

About Precision Laser & Instrument, Inc.

Founded in 1990, Precision Laser & Instrument, Inc. is an equipment supply company dedicated to the sales, rental, and service of the highest quality laser, optical, and GPS positioning equipment and related technologies. The company is focused on client success in the construction, surveying, engineering, and mapping/GIS industries. Precision Laser & Instrument is a certified Trimble, Nikon, and Spectra dealer and a CartoPac Authorized Reseller and Business Partner serving southern Michigan, Ohio, western Pennsylvania, and West Virginia. Over 55 highly qualified staff at Precision Laser & Instrument provide service and training for every solution sold by the company.

About CartoPac Field Solutions

CartoPac Field Solutions is a leading provider of fully integrated mobile solutions that increase field-to-office workflow efficiency by integrating and enhancing a wide range of technologies including GPS devices, lasers, cameras and other external devices. CartoPac software is ideal for oil and gas, municipalities, railroads, electric or water/wastewater utilities, natural resources, or anyone interested in collecting and managing large amounts of field data. CartoPac Field Solutions is an authorized ESRI and Trimble Business Partner, and is an authorized Strategic Business Partner to Cityworks.

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